



DEVELOPING CONSENSUS: FIST OF FIVE



Five fingers	Support idea and will give leadership
Four fingers	Will actively support leadership
Three fingers	Supporter
Two fingers	Neutral – doesn't feel much support
One finger	Disagree but will go along
Fist	Actively opposed – cannot go along

- This is a great way to get a quick sense of how much support there is for an idea once a discussion has aired all opinions and it feels like there is a stalemate on the idea.
- If there is even one fist in the air, it means you need to continue the conversation to find more ways to include differences of opinion.
- If you have one or two fingers showing, you may be able to proceed, although additional discussion could be useful, depending on how strongly everyone's support is needed.