Action Steps Action Steps YARBROUGH $\mathit{group} \mid \text{Boulder, CO / Washington, DC} \mid (303) \, 449\text{-}7107 \mid yarbgroup.com$ Greater Purpose Statement (GPS) Why leverage this polarity? How will we gain or maintain the positive results from focusing on this left How will we gain or maintain the positive INCLUSION PROVOCATEUR results from focusing on this right pole? pole? What? Who? By when? Measures? What? Who? By when? Measures? Upsides - Positive results of focus on the left pole -Unified Upsides - Positive results of focus on the right pole -Safe A. -Collaborative (2) -Self respect (2) -Open Minded (2) -Privacy -Equity (2) -Balance B. -Confidence -Strength -Leadership listen to you (2) -Structure -Flexible -Collaborative C. C. -Availible -Clarity **ACCESS** BOUNDARIES Early Warnings Early Warnings Measurable indicators (things you can count) that will let you know that you are -Risk (3) -Missing out Measurable indicators (things you can count) that will let you know that you are A. -Noise -Rigid (4) getting into the downside of this pole. getting into the downside of this pole. -Free for all (2) -Restrictive -Lacking structure (2) -Limitations B. -Lack of personal space -Exclusion (3) -Confused (2) -Dug in -Overwhelmed -Immobile (2) C. -Vague -Closed (2) -Can't say "no" -Enclosure Downsides - Negative results of an over focus on Downsides – Negative results of an over focus on the right pole to the neglect of the left pole. the left pole to the neglect of the right pole.

EXCLUSION PROVOCATEUR Deeper Fear - Loss of GPS

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