

Continuing Learning Opportunities

How can you continue to apply the New Science of Professional Networks to increase your personal success and effectiveness? Choose one item from each section and develop one or two of the recommendations in the next month or two.

Do Some Self Assessment

- Review your Six Degrees of Separation Worksheet. Where are the holes? What adjustments do you need to make? If you haven't filled out the Worksheet, do that following the instructions. You should have received a PDF file of the Worksheet prior to the session. If you don't have it, let your Series Sponsor Rep know, or email us (Barbara.Deane@i4sdi.org)
- Fill out the handout, Build Your Own Personal Board of Directors. This is posted on the ISDI/NWDLS website: i4sdi.org, Resources tap

Continue Your Learning

- **Read:** How to Build Your Network, by Brian Uzzi and Shannon Dunlap. Harvard Business Review, December 2005. This article will be posted on our website after the session. www.i4sdi.org
- **Read:** Managing Yourself: Make Your Enemies Your Allies, by Brian Uzzi and Shannon Dunlap. Harvard Business Review, May 2012. (<https://hbr.org/2012/05/make-your-enemies-your-allies>) (Note: This article provides much more detail to the Tom Gunning Case that is on pp. 26 & 27 in your participant booklet.)
- **Read:** Great Leaders Can Think Like Each Member of Their Team, by Brian Uzzi. Harvard Business Review, July 2015. (<https://hbr.org/2015/07/great-leaders-can-think-like-each-member-of-their-team>)
- **Read:** Leadership Lessons from a True Renaissance Man, by Will Yakowicz, Inc. July 2015. (<http://www.inc.com/will-yakowicz/the-secrets-of-medicis-leadership-style.html>)
- **Read:** Neuro-tip: Deep Connection at Work, by Judith Glaser. The Huffington Post, September 2016. (http://www.huffingtonpost.com/judith-e-glaser/psychology-of-deep-connec_b_8091274.html?utm_hp_ref=business&ir=Business)

Influence Change in your Organization/ Build Your Success

- Experiment with the ideas presented in the handout, Build Your Own Personal Board of Directors. Fill out the page, "Multi-Year Board of Directors Playbook."
- Develop a Specific Plan for High Touch/Low Touch Tactics.
- Execute your Specific Plan.